

(888) 3-NEWELL
(918) 542-2028 Fax
www.NewellCoach.com

Rev: 03-30-12

Coach No. 1475

Sales Representative _____

Newell Series 2020P COACH ORDER AND PRICE SCHEDULE

Purchaser _____

Address _____

City, State, Zip _____

☎ Home _____ ☎ Business _____

☎ Mobile _____ E-Mail _____

BASE PRICES

Length*

- 39'6"
- 40'6"
- 41'6"
- 42'6"
- 43'6"
- 44'6"
- 45'0"
- 45'8"

** Includes bumper surfaces. Maximum legal length varies by state and road. Owner and operator are responsible to verify and comply with local regulations*

Prices, standard equipment and features, and options are subject to change without notice prior to execution and acceptance of coach order

Standard Equipment and Features

Chassis and Body

Safety and Security

Automatic traction control
Air horns
Air brakes with 6-channel ABS anti-skid system
Heated, electrically adjustable, chrome rearview mirrors
Separate, electrically adjustable wide angles in rearview mirrors
Two-stage engine compression brake
Panoramic windshield wipers with intermittent feature
Fire extinguisher in engine compartment; two Halon extinguishers in interior

Strength and Durability

Custom Newell bridge-construction frame
Aircraft-style aluminum body construction
Integrated bumpers
Baltek mat-reinforced fiber composite end caps

Performance, Ride and Handling

Cummins ISX diesel engine
Allison 6-speed World Transmission
Turbo-boost gauge
Performance matched rear-axle ratio
TRW EasiSteer™ electronic steering with driver-selected boost
ZF variable-ratio steering gear
StabilRide ZF Active Suspension with driver-selected Comfort or Sport modes
ZF independent front suspension with anti-roll bar and disc brakes
ZF wide-base drive-axle suspension with anti-roll bar and disc brakes
ZF steering tag-axle suspension with disc brakes

Appearance

Porsche Design advanced styling
Genuine chrome headlight, and generator door trim
Genuine chrome taillight trim
LED running lights at outer edges of headlights
Newell custom stainless-steel engine-compartment package
Polished aluminum wheels with stainless steel trim
Stainless-steel sill moldings

Comfort and Convenience

Fast-idle feature in cruise control
Aqua-Hot engine coolant preheater
Valid automatic air-leveling system

One-piece fiberglass liner for tankage bay with drain
Insulated carpeted storage bays
Insulated heated plumbing bay
Insulated, flush-mounted double-paned windows (except windshield)
Sprayed-urethane insulation in sidewalls and roof
Window sizes and locations matched to floorplans; custom window options available
Power-operated patio awning
Power-operated window awnings
Air-powered entry door with keyless locking
Bi-fold, hinge-up bay doors with gas-strut assist and central locking system
Sunroof with screen over rear closet or rear bath

Other Features, Service and Maintenance

Fuel filter/water separator for main engine
Fuel/water separator for Aqua-Hot
Automatic air-system dryer
Heavy-duty trailer hitch, max. 25,000-lb load
Engine-driven driver's-area heater and air conditioner
Spare-parts kit

Electrical

Comfort and Convenience

Electric shore power-cord reel
Generator start switches at dash, galley, and bedroom
Programmable generator Auto-start and Auto-exerciser
Generator buddy plug
Emergency-start, 12-volt battery merge

Safety Features

Automatic generator emergency fire extinguisher and shut-down system
Burglar alarm with entry-door switch

120/240 Volt AC Electrical System

50-amp, two-leg electrical system, 120 and 240 volts
20 KW turbocharged diesel generator, front mount, on vibration insulating mounts
Twin sine-wave inverter/charger, 2500 watts each, 5000 watts total
Remote inverter/charger control panel with data display
Automatic shoreline/generator transfer switch
Automatic surge protection and fault protection
Shoreline cord with adapters for 30-amp service

12-Volt DC Electrical System

Independent 12-volt chassis and house systems
Two 8D Concord Lifeline AGM batteries for engine start with master switch

Six 8D Concord Lifeline AGM batteries for house with master switch
PowerPulse automatic battery conditioners/equalizers for extended battery life
300-amp, 12-volt main engine alternator
35-amp, 12-volt generator engine alternator

Other Convenience Features

Landline telephone wiring
Storage-compartment lights with automatic switches
Master control switches for interior lighting at key locations
Two attic-style ventilation fans

Entertainment Systems

Premium OEM-style "user friendly" dash AM/FM audio/GPS navigation system with
CD player and Sirius satellite radio
Two dedicated premium speakers for dash audio
Home theater Dolby 5.1 receiver for front salon with five Anthony Gallo speakers
Logitech remote control for front salon audio/video system
Large format high definition flat-screen LED TV in front salon
Large format high definition flat-screen LED TV in bedroom
Satellite TV system, HD receivers in salon and bedroom
Amplified television antenna
Cable television connection

Driving Controls

SilverLeaf glass dash with driver-selected format
40-channel CB radio
Front tire pressure and temperature monitor system
Color coordinated, custom instrument panel with genuine leather cover
Outside thermometer
Radar detector
SmartWheel, color-coordinated leather steering wheel with fingertip controls
Power-tilt/telescoping steering column
Automotive-style suspended brake pedal
Color rearview television monitor

Interior Features and Cabinetry

Cabinetry

Premium flush-style cabinets
High-pressure laminate cabinet finishes
European-style concealed hinges
Deluxe drawer glides with auto-close feature
Positive latches on drawers and selected doors

Pull-out pantry in most floorplans
Rectangular, integrated kitchen sink
Flush galley-sink cover
Solid-surface countertops in choice of brands and patterns
Hinged bedboard with powered opener (most floorplans)

Furniture

Deluxe driver's seat with air ride
Deluxe co-pilot seat with built-in three-point restraint system
Driver's console with storage
Choice of bed dimensions, single through King
Villa "residential-style" hide-a-bed sofa with air mattress
KIRI recliner
Living-room table in most floorplans

Fabrics and Miscellaneous Finishing Materials

Custom decor selection from premium decorator-quality fabrics and materials
Fabrica premium carpeting
Fitted, quilted, designer bedspread with pillow shams or pillow flap
Custom, lined cab-window draperies
Power-operated windshield privacy shade and cab sun shades

Living Systems

Climate Control

Aqua-Hot diesel/220-volt, electric hydronic heating system with continuous-flow water heater
Heater floors under galley and bathroom solid flooring
Ducted roof air conditioning: three A/C units on 42' and smaller; four A/C units on 43' and larger

Plumbing

Heated, insulated tankage compartment
High-performance 120-volt Headhunter water pump, auxiliary 12-volt water pump
Automatic freshwater fill
Deluxe tankage compartment trim
Deluxe hot/cold water faucet in tankage compartment
Everpure dual-cartridge water purifier
Decorator galley water faucet
Designer-quality lavatory fixtures
Automatic temperature-controlled shower valve
Electric dump valve with switch at galley panel
Sewer-drain hose with attached nozzle valve and enclosed storage system

Appliances

Stacked, washer and 220-volt dryer
Sub-Zero 700 flush refrigerator/freezer with ice maker
GE Advantium microwave/halogen oven
Two-burner electric cook top
Fisher & Paykel DishDrawer dishwasher
Garbage disposal

Monitoring and Controlling

SilverLeaf coach systems data display, controls, entry door camera and clock with monitor panels in galley and bedroom

Miscellaneous Living and Safety Features

Dual 120-volt auxiliary air compressors
Smoke detector
Carbon monoxide detector
Power-operated patio awning with remote control and wind sensor
Four power-operated window awnings

Paint

Choice of five paint schemes
Premium paint with super clear-coat finish
Four colors, including roof
Chip protection on front cap

Symbol Key

- Regular production options
- Recommended regular production options for Show Coaches

Floorplan Selection And Floorplan Options

- M1.0. Mid-door/rear closet/walk-through center bath/curb galley**
- M2.0. Mid-door/rear bath/curb galley**
Rear bath
- M3.0. Mid-door/rear bath/street galley**
Rear bath
- F1.0. Front door/rear bath/curb galley**
Front door
Rear bath
- F2.0. Front door/rear bath/enlarged curb galley**
Front door
Rear bath
Enlarged galley on curb side
- F3.0. Front door/rear bath/enlarged street galley**
Front door
Rear bath
Enlarged galley on street side
- F4.0. Front door/split bath/center, walk-around bed**
Front door
Center half bath with salon and bedroom access
Rear shower and lavy
Enlarged galley
- F5.0. Front door/rear bath/enlarged street galley**
Front door
Rear bath
Sofa on curb side
- F6.0. Front door/rear bath/enlarged street galley**
Front door
~~Enlarged~~ rear bath
Sofa on ~~curb~~ side
STREET

- X1. Custom floorplan**
- SPL. Customer request modifications and special cabinetry for a reference floorplan**

Selected Floorplan Options

- 001–Desk with straight-back chair in living room glide-out, in lieu of table
- 002–Convertible bedroom with fold-up wall bed and extending mattress; including fabric sofa and Kiri recliner
- 003–Half bath, including 2nd commode and lavy
 - 003.1 Half bath, including 2nd commode and lavy
 - 003.2 Plumb and include pocket door for future half bath
- 004–Night stands
 - 004.1 – Arched alcoves
 - 004.2 – Night stands with solid surface tops

Features And Optional Equipment

100–Frame And Chassis

- 102–Powertrain
 - 102.2–Cummins ISX diesel engine
 - 103–Air hose on retractable reel in engine bay, co-pilot side

200–Body

- 201–Slide-out rooms including air seal and linear ball bearing system
 - 201.0.0–Slide-out control and operation system (required for slide-out options below)
 - 201.1.–Driver-side living room flat floor
 - 201.1.1 Up to 16' length (#1-D)
 - 201.1.2 18' length
 - 201.2.1–Driver-side bedroom, raised floor (#2-A)
 - 201.2.2–Driver-side bedroom flat floor
 - 201.3.1–Copilot-side bedroom, raised floor
 - 201.3.2–Copilot-side bedroom, flat floor (#3-D)
 - 201.4.1–Copilot-side living room, raised floor
 - 201.4.2–Copilot-side living room, flat floor (4-GP)
- 202–Mirror-finish stainless steel between upper and lower body moldings in lieu of aluminum

206-Sunroof with screen over rear closet or rear bath

220-Body Window Schedule

Recommended (standard) picture window locations

- Living room, driver side
- Living room, co-pilot side
- Galley
- Bedroom opposite headboard
- Slide-out end windows
- Dinette
- Half bath with obscure glass

Available additional picture window location

- Full bath with obscure glass

Recommended ventilator window locations

- Cab driver side, slider
- Cab co-pilot side, awning-type for front door plans, slider for mid-door plans
- Bedroom behind headboard, awning-type with emergency egress feature

Available additional ventilator window locations

- Living room, driver side, awning-type
- Living room, co-pilot side, awning-type
- Dinette, awning-type
- Galley, awning-type
- Bedroom, opposite headboard, awning-type
- Half-bath with obscure glass, awning-type
- Full-bath with obscure glass, awning-type

300-Heating, Air Conditioning, and Living Systems

- 301- Roof mounted ducted air conditioning
 - 301.1-Three air conditioning units, 42' and shorter
 - 301.2-Four air conditioning units, 43' and longer
- 303-Refrigerator/freezer
 - 303.1-Sub Zero 700 flush cabinet style with icemaker
 - 303.3-Side-by-side refrigerator with water and ice in door
- 306-SilverLeaf HMS360 bedroom systems control panel and clock
- 307-Two-station door intercom system
- 308-Entry door video camera wired to galley monitor
- 309-Patio yard lights/three each side low mount, and one above entry door, standard,
- 310- Central vacuum with attachments
- 312-Washer and dryer
 - 312.1-Washer and 220 volt dryer. stacked
 - 312.2-Special order washer and dryer, specify _____
 - 312.3-Delete washer and dryer; locate and pre-plumb if possible
- 313-Cooktop
 - 313.1-Two burner Kenyon black ceramic electric, flush
- 314-Stainless steel fronts for microwave, and refrigerator/freezer and DishDrawer
- 315-Dishwasher
 - 315.1-Fisher & Paykel DishDrawer
 - 315.2-Delete dishwasher; locate and pre-plumb if possible
- 316-Instant hot water integrated with water filter spigot
- 317-Freezer, 100 pounds, on slide

400-Interior Cabinetry And Decor

- 401-Ultra Wood genuine wood veneer cabinetry
- 402-La Quinta wall and window trim, with matching laminate or UltraWood curved window sills, matching fabric (or leather if 414 selected) pleated wall coverings, choice of acrylic mirror or fabric headers at windows; to include salon windows, dinette window, galley countertop window, and bedroom windows except emergency escape window at head of bed
- 403-Bed (options not available with convertible fold-up bed floorplans)
 - 403.1-Powered retractable bed with storage under
 - 403.2-Powered, separately adjustable bed without storage under

404-Dinette

- 404.1-Traditional Newell dinette, with table leaf and cushion inserts
- 404.2-"1437" dinette, solid top attached to wall, and cushions, with recliner storage provision
- 404.3-Convertible dinette/sleeper; **not recommended** due to size, comfort, and convenience compromises required

408-Tub/shower

- 408.2-Rectangular shower with engraved tiled base and walls
- 408.4-Genuine marble or granite shower walls and base

409-Sinks

- 409.1- Custom galley sink
- 409.2- Custom master bath lavy sink
- 409.3- Custom half bath lavy sink

410-Solid surface countertops

- 410.1-Single color, no pattern or particulate
- 410.2-Custom color, second color, or optional brand material
- 411- Custom countertop edge trim (in lieu of standard 3/4" roundover)
- 414-Phantom walls leather covered in lieu of fabric, front area
- 415-Villa convertible sofa bed with air mattress

- 415.1-Villa curved front sofa
- 415.2-Villa Newell Special "2020" sofa with arms

416-Genuine leather upholstery

- 416.2-Sofa
- 416.6-Recliner

- 429-Deluxe tiled and inlaid lavy backsplash, shower trim band, wall behind rear bath commode, and in half-bath with option 003.1

434-Outdoor entertainment center (not all options available in combination)

- 434.1 - Pullout 26" flat screen television, DSS receiver, and satellite radio
- 434.2 - Add refrigerator to entertainment center
- 434.3 - Add freezer to entertainment center
- 434.4 - Add electric BBQ grill to entertainment center
- 434.6 - Custom entertainment center
- 434.7 - Bay-mounted TV on articulated arm (no cabinet)

440-Lucite glasses cabinet

- 440.3-Crystal glasses to fit glasses cabinet, set of 12
- 440.5-Glasses cabinet (over entry door in mid-entry coach; specify location in front entry coach or custom)

- 441-Upholstered ottoman with solid-surface top in lieu of coffee table

442-Window Furnishings

- 442.3—"Silhouette" style shades forward, "Duette" style shades, bedroom
- 442.5—Power operated window shades except not including bathroom(s)
- 444—Carbon fiber laminate instrument panel trim in lieu of wood laminate and black trim on VIP steering wheel in lieu of wood
- 448—Solid flooring and cabinet top materials
 - 448.1—Granite or marble flooring, 12" x 12" tiles, ~~galley~~, *REAR BATH, HALF bath and entry steps, up to 125 sq. ft. maximum # CAB AREA*
 - 448.2—Lightweight granite flooring, 12" x 12", salon galley, bath and entry steps, required for over 125 sq. ft., standard material selection and design, heated floor under except for driver and entry areas
 - 448.3—Lightweight granite flooring for bedroom, to match galley, bath and entry steps, standard material selection and design, heated
 - 448.4—Granite or marble half bath lavy top
 - 448.7—Granite or marble lavy top in master bath with single bowl
 - 448.8— Onyx lavy top in master bath, under-lit (allowance—price can vary with size and color)
- 449—Carpet
 - 449.1—Standard carpet inlays in ~~salon and bedroom/lounge~~
 - 449.2—Non-standard carpet or carpet inlays
- 450—Coordination with customer decorator, minimum charge
- 451—Selection of premium laminate, veneer, or fabric
- 452—Laminate wood-pattern flooring (specify areas) *GALLEY/SALON*

500—Accessories

- 501—Additional patio awning, co-pilot side
- 502—Brew Express built-in coffeemaker
- 503—Safe, key lock, specify location _____
- 504—Non-standard reading or sconce light fixtures
- 505—12.5 ft. telescoping ladder on carrier rack in bay storage
- 507—Outside rear view mirrors
 - 507.1—Traditional low-mount rear view mirrors
 - 507.2—Euro-style high-mount rear view mirrors
- 508—Slide-Master aluminum slide-out floor, specify bay and side
 - 508.1—Short (up to 58" deep), powered, with remote control, with boxed sides and bright trim on face,
 - 508.2—Long (92" dual travel), powered, with remote control, with boxed sides and bright trim on face,
- 509—Genuine chrome plated Alcoa aluminum wheels, 6 each

510-Billet aluminum glass dash, accelerator and brake pedal trim

600-Plumbing

601-Recirculating hot water system to shower in master bath

602-Lavy accessories and fixtures from standard range

603- SEWAGE AND WATER TANK TO BE 184 GALLON EACH
REQUIRES AQUA TO BE LOCATED
DRIVER SIDE STORAGE BAY

800-Audio Video Systems And Electronics

801-Sirius satellite radio, requires subscription after initial no-charge period
806-Front salon audio/video system

806.2-47" LED TV (not recommended for windshield overhead cabinet in front entry floorplans), Blu-Ray high definition DVD player, surround sound receiver with Anthony Gallo speakers

806.3-Motorized lift for salon TV monitor

806.4-26" HD TV in front overhead in addition to 47" LED TV

806.5-Subwoofer for salon home theater

806.7-HD satellite receiver with digital video recorder

809-Bedroom audio/video system

809.2- 47" LED TV with built-in speaker system, Blu-Ray high definition DVD player

809.3- HD satellite receiver with digital video recorder

809.4.1-Motorized lift for bedroom TV monitor

809.5- Surround sound with Anthony Gallo speakers and subwoofer

809.7- HD projection TV with powered retractable 78" screen

810-DirecTV satellite television system

810-Satellite TV system

810.1-Winegard HD satellite TV with fold-down dish (not in-motion capable, includes two HD-DVR DirecTV receivers)

810.3-Winegard in-motion antenna in addition to fold-down dish, with dedicated receiver, no HD channel reception and not DVR, front and rear bedroom/lounge locations to play same channel

810.4-DVR receiver in lieu of standard receiver for in-motion antenna,

810.5-Second receiver for in-motion antenna (no HD channel reception and not DVR, this option is not available if 810.4 is selected)

811-"Behind the mirror" flatscreen TV in bath vanity upper cabinet

812-TV in bay on pull-out, articulated arm, with DirecTV HD receiver

- 812.1-26" HD flat screen monitor with built-in speakers
- 812.2-42" HD flat screen monitor with built-in speakers **PLUMBING BAY**
- 813- Air Cam surround view system
- 814- Night vision forward-looking infrared thermal imaging system
- 815- Eaton VORAD radar warning and cruise control
- 816-CB Radio
 - 816.1-CB radio with side-mounted antenna
 - 816.2-Delete CB and antenna
- 817- Enhanced Silverleaf VMS440 driver's overhead display
- 818- 24-volt alternator and high-capacity inverter system

900-Paint

- 901-Extra colors (4 included),
- 902-Modified or custom paint design, including blends and pinstripes
- 904-Coordination with customer's graphics designer,
- 905-Paint graphics over awning shell(s), minimum charge; may delay delivery

1000-Preparation and Delivery

- 1001-Factory checkout, preparation, and delivery package
- 1002-Field checkout, preparation, and delivery. **NOT RECOMMENDED**

Special Options:

See Continuation Sheet, attached

SETTLEMENT	Cash Deposit Submitted With Order	
	Allowance For Trade-In (See Additional Terms of Purchase)	
	Less Payoff Owing To:	
	Cash To Be Received At Delivery	
	Balance If Financed	

Settlement verified by _____ Date _____

TRADE-IN

Year _____ Make _____ Model _____

Purchaser agrees to deliver trade-in to Newell Coach complete with all original factory equipment, accessories, and tools unless shortages are mutually agreed upon in writing.

Purchaser agrees to deliver trade-in to Newell on _____ with no damage other than what was disclosed at the time this agreement was executed, other than normal wear and tear.

Trade-In Allowance \$ _____ Difference \$ _____

Purchaser Furnished Materials

Purchaser furnished material cannot be accepted for installation on new coaches except with prior written agreement. Should Purchaser and Newell agree that Purchaser will furnish material for installation on the new motor coach ordered herein, and Purchaser fails to deliver such material to Newell in a timely fashion to meet Newell's regular production schedule, it is further agreed that Newell, at its sole discretion, may proceed as it deems necessary, including substituting material selected by Newell or deleting the material entirely from the order. Extra unanticipated costs incurred as a result of agreement to install purchaser furnished materials will be paid by the Purchaser at Newell's normal retail rates as determined by Newell.

**Motor Vehicle Regulations, Emissions Standards,
And Safety Standards**

NEWELL COACH CORPORATION CERTIFIES THAT THE VEHICLE PRODUCED PURSUANT TO THIS ORDER, AS OF THE DATE OF ITS MANUFACTURE, MEETS ALL APPLICABLE UNITED STATES FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND EPA FEDERAL EXHAUST EMISSIONS REGULATIONS. UNLESS OTHERWISE AGREED IN WRITING, NEWELL COACH CORPORATION MAKES NO REPRESENTATIONS OR WARRANTIES REGARDING COMPLIANCE WITH STATE AND LOCAL MOTOR VEHICLE CODES, REGULATIONS AND STATUTES, NOR COMPLIANCE WITH THE CODES, REGULATIONS, AND STATUTES OF COUNTRIES OTHER THAN THE UNITED STATES.

Additional Terms Of Purchase

1. Newell Coach Corp. ("Newell") agrees to sell and Purchaser agrees to buy for the price set forth in this Agreement the motor coach described herein, subject to the terms and conditions of the Coach Order ("Order"). Point of Purchase and Delivery: The offices of Newell, North Highway 69, Commerce, Oklahoma.
2. Newell follows a policy of continual product improvement and refinement. As a result, changes to standard equipment and features, specifications, and optional equipment may occur at any time. In addition, certain changes, including those described in the prior sentence, may be made as a result of events and occurrences beyond the control of Newell.
3. The Purchaser agrees to promptly provide Newell with any additional information and decisions as may be necessary to complete this Order. In the event that the Purchaser fails to notify Newell of additional information or decisions, and a delay in completing this Order could result, the Purchaser authorizes Newell to exercise Newell's best judgment in determining how to proceed so as not to delay completion of this Order.
4. Purchaser agrees to deliver to Newell negotiable title to any property traded in as a part of the consideration for the coach ordered hereunder at the time of delivery of such trade-in property to Newell. Purchaser warrants any such property to be his/her property, free and clear of all liens and encumbrances except as otherwise disclosed and noted herein. **SELLER FURTHER WARRANTS THAT THE TITLE FOR ANY SUCH TRADE-IN PROPERTY IS "CLEAR," AND CONTAINS NO WARNINGS OR NOTIFICATIONS SUCH AS "SALVAGE," "REBUILT," "JUNK," OR "REMANUFACTURED" UNLESS SUCH NOTIFICATION HAS BEEN DISCLOSED TO NEWELL IN WRITING AND ACCEPTED BY NEWELL IN WRITING PRIOR TO THE EXECUTION OF THIS CONTRACT. SHOULD PURCHASER BREACH THIS PROVISION, IT IS MUTUALLY AGREED BY NEWELL AND PURCHASER THAT THE TRADE-IN ALLOWANCE SHALL BE REDUCED BY FIFTY (50) PERCENT UNLESS OTHERWISE MUTUALLY AGREED.**
5. Newell shall not be liable for failure to deliver or delay in delivering the coach covered by this Order where such failure or delay is due, in whole or in part, to any cause beyond the control of Newell.
6. The price for the coach specified on the face of this Order does not include sales taxes, use taxes, or license fees. Purchaser agrees to assume sole responsibility for the full and proper payment of any and all such taxes and fees.
7. **NEWELL DISCLAIMS ALL EXPRESS AND IMPLIED WARRANTIES, INCLUDING THOSE OF FITNESS FOR A PARTICULAR PURPOSE AND MERCHANTABILITY. NEWELL SHALL NOT BE LIABLE FOR, AND NEITHER PURCHASER NOR ANY DIRECT OR REMOTE TRANSFEREE OF PURCHASER SHALL HAVE ANY RIGHT TO RECOVER FROM NEWELL, ANY CONSEQUENTIAL OR INCIDENTAL DAMAGES, INCLUDING WITHOUT LIMITATION, DAMAGES FOR LOSS OF USE, LOSS OF TIME, LOSS OF PROFITS OR INCOME, INCONVENIENCE, OR ANY OTHER DAMAGES, REGARDLESS OF WHETHER SUCH DAMAGES ARE CHARACTERIZED AS "CONSEQUENTIAL," "INCIDENTAL," "COMPENSATORY," OR OTHERWISE.**
8. Unless specifically agreed in writing to the contrary, Newell is under no obligation to extend or

arrange for the extension of any credit to complete this transaction. The Purchaser, before or at the time of delivery of the motor coach covered by this Order, will execute such forms of agreement or documents as may be required by the terms and conditions of payment or credit terms requested by the Purchaser. If Purchaser is seeking the extension of credit from Newell or from a third party in order to complete settlement, Purchaser agrees to promptly furnish such information and execute such additional written documents, notes, contracts, and agreements as is normal industry practice or may be reasonably required for the extension of such credit. In consideration for the extension of any credit to complete settlement, it is specifically agreed that a first lien against the motor coach has been created in favor of Newell or its assignees.

9. DEPOSIT: IN THE EVENT THAT THE PURCHASER CANCELS THIS ORDER, OR DOES NOT TAKE DELIVERY AND PAY THE BALANCE DUE ON THIS ORDER WITHIN TEN DAYS AFTER NOTIFICATION BY NEWELL THAT THE COACH IS READY FOR DELIVERY, IT IS EXPRESSLY AGREED THAT NEWELL MAY COLLECT, FROM THE AMOUNTS PLACED ON DEPOSIT WITH NEWELL BY THE PURCHASER IN CASH OR TRADE-IN CREDITS OR UPON DEMAND, TEN (10) PERCENT OF TOTAL COACH PRICE SHOWN ABOVE AS LIQUIDATED DAMAGES. PURCHASER AND NEWELL AGREE THAT SUCH AMOUNT IS A REASONABLE AMOUNT FOR LIQUIDATED DAMAGES, AND THAT IT WOULD BE IMPRACTICAL, EXTREMELY DIFFICULT, OR IMPOSSIBLE TO FIX THE ACTUAL DAMAGES.

10. From time to time prior to completion of this Order and delivery of the coach, changes to the specifications or pricing may be made by mutual agreement of the Purchaser and Newell. Newell will document such changes by written Change Orders with a copy furnished to the Purchaser. Each Change Order shall be considered as accepted and agreed to by the Purchaser and shall become a part of this Order unless Purchaser notifies Newell to the contrary within ten (10) days of receiving said Change Order or Purchaser pays the final invoice, whichever is sooner.

11. Concurrent with delivery of the coach ordered hereunder, Newell will issue a final invoice to the Purchaser. Such invoice may reflect adjustments to the new coach price, or if a trade-in is a portion of the consideration, the difference price, made by mutual agreement of Newell and the Purchaser. Payment by the purchaser or his/her agent of the balance due as shown on such invoice shall indicate the agreement of the purchaser to the revised coach price as shown on such invoice. Further, if a trade-in is a portion of the consideration, the difference price shown on the invoice shall constitute the agreement between the Purchaser and Newell as to the amount thereof. Consistent with industry practice, any trade-in allowance shown on this Order or on the final invoice may be higher than the actual cash value of the trade-in. Purchaser and Newell agree that, in the event a dispute arises between the parties concerning this Order or if this Order is rescinded or terminated in whole or in part for any reason, the allowance for the trade-in may not represent the actual cash value of the trade-in. The parties agree that the actual cash value of the trade-in shall be calculated as the net resale price obtained by Newell less reconditioning and servicing at Newell's normal retail prices and less ten percent allowance for Newell's overhead and selling expenses.

12. CHOICE OF LAW, JURISDICTION AND ATTORNEYS' FEES: THIS ORDER AND THE OBLIGATIONS OF THE PARTIES ARISING HEREUNDER SHALL BE INTERPRETED, CONSTRUED, GOVERNED AND ENFORCED IN ACCORDANCE WITH THE LAWS OF THE STATE OF OKLAHOMA. THE PARTIES HERETO AGREE THAT THE EXCLUSIVE JURISDICTION AND VENUE FOR THE RESOLUTION OF ANY DISPUTE OF ANY KIND OR NATURE ARISING OUT OF OR IN CONNECTION WITH

THIS ORDER, INCLUDING BUT NOT LIMITED TO THE PERFORMANCE OR CLAIMED LACK OF PERFORMANCE OF ANY DUTIES OWED BY ANY PARTY UNDER THIS ORDER, ANY CLAIMED DEFECT(S) IN THE COACH WHICH IS THE SUBJECT OF THIS ORDER AND/OR ANY SERVICES CONNECTED THEREWITH, SHALL BE IN THE DISTRICT COURT IN AND FOR OTTAWA COUNTY, OKLAHOMA. IN ANY SUCH LAWSUIT, THE PARTIES AGREE THAT THE PREVAILING PARTY SHALL RECEIVE, IN ADDITION TO ALL OTHER DAMAGES WHICH SUCH PARTY MAY BE AWARDED, AN AWARD OF THE ATTORNEYS' FEES, COSTS AND LITIGATION EXPENSES INCURRED BY THE PREVAILING PARTY IN SUCH LAWSUIT.

13. Separability. If any provision of this Order is rendered or declared illegal or unenforceable, all other provisions of this Agreement shall remain in full force and effect.

14. In the event of any controversy, claim, dispute, or litigation between the parties affecting or relating to the subject matter or performance of this Order, the prevailing party shall be entitled to recover from the nonprevailing party all of its reasonable expenses, including but not limited to attorneys' fees, witness fees, accountants' fees, and court costs.

This Coach Order and Price Schedule and Continuation Sheet, if any, together with the detailed drawings and change orders generated by Newell as a consequence of this Coach Order and Price Schedule, comprise the entire agreement affecting this purchase. No other agreement or understanding of any nature concerning this purchase has been made or entered into. Unless specifically agreed in writing to the contrary, the Purchaser hereby certifies that no credit has been extended to the Purchaser for the purchase of this motor coach. The Purchaser further certifies that he/she is of legal age and hereby acknowledges receipt of a copy of this Order.

Agreed And Accepted:

**Agreed And Accepted:
Newell Coach Corporation**

By _____ By _____
(Purchaser) Date (Title)

AGREEMENT ADDENDUM

This addendum modifies the Agreement for the purchase of a motorhome between _____ (Purchaser) and Newell Coach Corporation (Newell) dated _____.

Purchaser has requested that Newell incorporate certain customer design details or materials the customer obtains from third parties. Newell may be unfamiliar with special installation requirements or performance parameters of the design detail or installation requirements.

Newell agrees to use its best efforts to properly and economically incorporate such design details or materials, subject to the following:

- Purchaser agrees to furnish Newell in a timely manner with any installation requirements that deviate with Newell's regular production techniques so as to preclude delays in construction or installation.

- All prices quoted by Newell and included in the Agreement or Change Orders for custom design details and materials obtained from third parties are Newell's best estimates based upon the information available. Purchaser and Newell agree that should unanticipated issues arise that increase production cost of materials or labor due to the custom nature of the detail or material, such increased costs will be charged to the Purchaser at Newell's standard labor and material pricing.

- Purchaser and Newell agree that the only guarantee of performance or workmanship that applies to custom details from third parties and incorporated at Purchaser's request is the guarantee provided by third party vendors or designers. Newell does not guarantee the performance of materials or design details provided by third parties.

Newell Coach Corp.

Purchaser

Date _____

- Karl Blade
- Customer
- Production



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Change Order

Change Order Number: 1

Coach Number: 1475

Coach Name/Owner:

Date: 5-9-12

Net Charge	Item	Description	Note
	1	Galley sink to be Blanco #515637 single bowl stainless steel, nc #601500	Interior Sht., p. 2
	2	Sconce lights to be Cantalupi Zeus 12 volt, nc #402580 (6 required)	Item #504 & Interior Sht., p. 2
	3	Granite half bath top – item #448.4 & Interior Sht., p. 3	
	4	Premium countertop material (Staron) upgrade at specified locations	Item #410.2 & Interior Sht., p. 3
	5	Ogee countertop edge and 2 nd color border at specified locations in lieu of standard	Item #411 & Interior Sht., p. 3
	6	Sofa to be fabric with leather riser in lieu of all leather	Item #415.1 & Interior Sht., p. 3
	7	Emperador marble on half bath commode walls – Interior Sht. p. 7	
	8	Bath area rug – Interior Sht., p. 1	
	9	Special flooring layout of bamboo & leather tiles in salon & galley	Item #452 & Interior Sht., p. 1
	10	Delete shoe shelves in rear closet	
	11	Glasses cabinet forward of refrigerator	Item #440.5
	12	Add three bedroom bookcases	

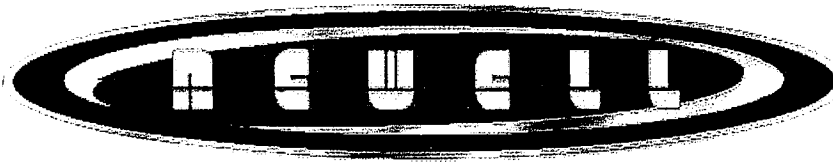
Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

This change order shall be considered and accepted and agreed to by the purchaser and shall become part of the order unless purchaser notifies Newell to the contrary within ten (10) days of receiving this change order or purchaser pays the final invoice, whichever is sooner.

- Karl Blade
- Customer
- Production



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Change Order

Change Order Number: 2

Coach Number: 1475

Coach Name/Owner:

Date: 6-18-12

Net Charge	Item	Description	Note
	13	Delete leather floor tiles in salon and galley	c.o. #1, item 9 & Interior Sht., p. 1
	14	Salon and galley flooring to be English Walnut travertine in a custom layout mixed with the bamboo wood flooring	c.o. #1, item 9 & Interior Sht., p. 1
	15	ColorColor/Que floor heat panels under the salon & galley flooring and Goldheat floor heat mats under rear and half baths	

Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

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- Karl Blade
- Customer
- Production



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Change Order

Change Order Number: 3

Coach Number: 1475

Coach Name/Owner:

Date: 6-22-12

Net Charge	Item	Description	Note
	16	Add 12 crystal glasses for glasses cabinet	Item #440.3
	17	Custom master bath lavvy sink to be Coyote Glass Canyon/Copper/Barked edge 16" dia. vessel sink	Item #409.2 & Interior Sht., p. 2

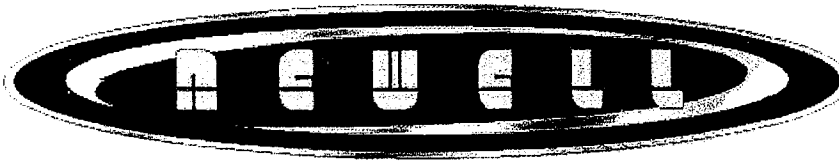
Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

This change order shall be considered and accepted and agreed to by the purchaser and shall become part of the order unless purchaser notifies Newell to the contrary within ten (10) days of receiving this change order or purchaser pays the final invoice, whichever is sooner.

○ Karl Blade
○ Customer
○ Production



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Change Order

Change Order Number: 4

Coach Number: 1475

Coach Name/Owner:

Date: 7-2-12

Net Charge	Item	Description	Note
	18	Mosaic tile in half bath and the galley window surround to be Emser Lucente Tromba Pattern Blends	Interior Sht., pgs. 4 & 7

Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

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- copy distributed
- Karl Blade
 - Customer
 - Production



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Change Order

Change Order Number: 5

Coach Number: 1475

Coach Name/Owner:

Date: 8-2-12

Net Charge	Item	Description	Note
	19	Approved paint colors: MM132.32 MM338.50 MA960.50 79859 MY092.50	Item 901
	20	Coach to receive custom blending	Item 902
	21	Approved awning colors: R-117 Oyster 4642 Raw	
	22	Coach to receive additional sand and clear	
	23	Coach to receive cut & buff treatment, to be done at least 90 days after coach completion due to paint curing	

Net Total of Change Order

Approved: _____

Written by: Daniel Oliver

This change order shall be considered and accepted and agreed to by the purchaser and shall become part of the order unless purchaser notifies Newell to the contrary within ten (10) days of receiving this change order or purchaser pays the final invoice, whichever is sooner.

Copy Distribution

- Karl Blade
- Customer
- Production
- Interior Design
- Sales

**Copy Distribution**

- Paint
- Upholstery
-
-
-
-

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Change Order

Change Order Number: 6

Page 1 of 1

Coach Number: 1475

Coach Name/Owner:

Date: 8/8/2012

Net Charge	Item	Description	Note
	24	Add iPad control system for Spyder systems and AV systems.	

_____ Net Total Of Change Order

Written by: James Neatherry

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Copy Distribution

- Karl Blade
- Customer
- Production
- Interior Design
- Sales



Copy Distribution

- Paint
- Upholstery
-
-
-
-

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Change Order

Change Order Number: 7

Page 1 of 1

Coach Number: 1475

Coach Name/Owner:

Date: 8/20/2012

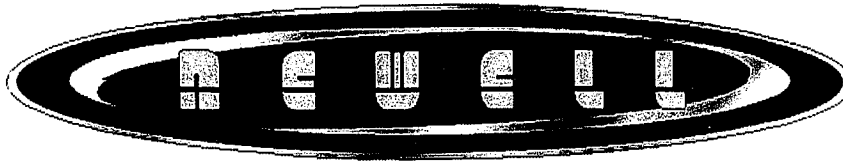
Net Charge	Item	Description	Note
	25	Delete Harmony Remote Controls	
	26	Add 2, Prodigy PLX3 Handheld Remote controls. One for the Front Salon and one for the Bedroom.	
	27	Add Triple-view rear view monitor in lieu of standard 7", NC#801310	

Net Total Of Change Order

Written by: James Neathery

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- Karl Blade
- Customer
- Production



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Change Order

Change Order Number: 8

Coach Number: 1475

Coach Name/Owner:

Date: 9-20-12

Net Charge	Item	Description	Note
	28	Remove the Emperador Dark marble from cab area and replace with Teregren Portfolio Darby Brown Strand Bamboo wood flooring. The Emperador Dark marble will remain in half bath, rear bath, entry stepwell and stepcover.	
	29	Add a CB-AM-FM splitter for dash radio to connect to the CB radio antenna. (already on order)	

Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

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copy distribution

- Karl Blade
- Customer
- Production



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Change Order

Change Order Number: 9

Coach Number: 1475

Coach Name/Owner:

Date: 10-8-12

Net Charge	Item	Description	Note
	30	Delete the CB-AM-FM splitter for dash radio to connect to the CB radio antenna	c.o. #8, item 29
	31	Lavy accessories and fixtures are within standard range	item #602

Net Total of Change Order

Approved: _____

Written by: Jim Cossairt

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